



BRING OUT THE BEST IN EACH EMPLOYEE.

Everything DiSC[®] Management is classroom training that uses online pre-work, engaging facilitation with contemporary video, and online follow-up to create a personalized learning experience.

Using the third generation of the DiSC[®] assessment, a research-validated learning model, participants recognize and understand the styles of the people they manage.

The result is managers who adapt their styles to manage more effectively.

EVERYTHING DiSC MANAGEMENT FOCUSES ON:

- [Your DiSC Management Style](#)
- [Directing and Delegating](#)
- [Motivation](#)
- [Developing Others](#)
- [Working with Your Manager](#)

Participants learn about their strengths and challenges as managers and how to adapt to meet the needs of the people they manage — making them more effective managers.

EXCITING FOLLOW-UP TOOLS

[Everything DiSC Comparison Reports:](#)

Follow-up reports that can be created for any two participants to illustrate their similarities and differences. You can even create reports between *Everything DiSC Management* and *Everything DiSC Workplace[®]* participants. And participants get unlimited access — at no additional charge.

[Everything DiSC Facilitator Report:](#)

Provides a composite of your group's DiSC styles and information on how DiSC styles can impact your organization's culture. Includes the names and styles of each participant. Sold separately.

[Everything DiSC Group Culture Report:](#)

Helps you determine the group's DiSC culture, explore its advantages and disadvantages, discuss its effect on group members, and examine its influence on decision making and risk taking. Sold separately.

THE PROFILE

In-depth: Research-validated online assessment with 26-page management-specific profile helps managers understand themselves, their employees, and their boss.

Easily Customizable: Online tailoring makes it easy to remove or rearrange pages, customize the title, or print selected sections.

The profile may be used on its own or with the companion facilitation; sold separately.

THE FACILITATION

In-depth: Six one-hour modules; fully-scripted facilitation with engaging activities and management-focused video.

Easily Customizable: Switch out video clips. Modify the PowerPoint®, Leader's Guide, and handouts. Add or delete sections to fit any timeframe.

Engaging Video: Contemporary video includes a six-minute introduction to management styles, plus 30 segments featuring real-world, management-specific interactions.



FACILITATION KIT INCLUDES

- Leader's Guide in MS Word
- PowerPoint with embedded video
- Stand-alone, menu-driven video
- Participant handouts in MS Word
- Templates and images
- Sample *Everything DiSC Management Profile*
- Resource and research sections
- *Everything DiSC Management Interaction Guides*



Susanne D. Sartelle MLDR
 21st Century Leadership, LLC
 223 Windsor Rd.
 Greenville, NC 27858
 252-493-0530
 susanne@leadershipeast.com
 www.leadershipeast.com